



CAPCO TRUST
INTEGRITY & INDEPENDENCE

WHAT SETS US APART

Capco is a trust company whose independence and focus on client needs allows it to provide a top quality service to private and corporate clients and their advisers.

The three principles for the way we operate:

- Integrity
- Professionalism
 - high standard of service;
 - respect for the integrity of structures;
- Responsiveness
 - to deliver what is promised; clear and timely reporting.

What do you get from Capco?

- Independence to ensure that the best deal is obtained for the client;
- Respect for management and control issues;
- Accessibility to senior staff as necessary;
- Understanding of the tax or other rationale for client structures;
- Close liaison with professional advisers to provide the right result for the client;
- A pragmatic approach when dealing with client issues to deal with matters effectively whilst not compromising standards or the structures.

How does it achieve this?

- By valuing long term client and intermediary relationships;
- By employing staff who take pride in getting the right result for the client and we focus on retaining our staff;
- By taking an active role and meeting clients and their advisers on a regular basis;
- By taking a pragmatic approach to the task of compliance and regulation and minimising their impact whilst maintaining the required standards.



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How does Capco deal with and monitor client affairs?

- Regular meetings of the senior team to review correspondence received and discuss any pertinent matters;
- Regular review of portfolio valuations to check performance against agreed benchmarks;
 - Annual reviews are carried out each year;
 - to check that the administration of the client entities is being performed satisfactorily;
 - verification of property and asset related matters;
 - verification of insurance of assets;
 - checking letters of wishes and the like are up to date in trustee situations;
 - checking the structure still serves its purpose and whether it needs updating or further professional advice is required;
- Timely preparation of financial statements usually within six months of the accounting year end or earlier if required.

What does Capco not do?

- Provide nominee directors or compliant trustees as we take our roles seriously and adopt a “hands on” approach;
- Allow the settlor or beneficiaries to run the trust or other entities;
- In normal circumstances work with mixed boards (i.e. allow clients to act as company directors with Capco directors) and will not give clients control of bank accounts;
- Promise on things it cannot deliver;
- Advise clients but it ensures that they seek guidance from their professional advisers.

CAPCO DOES THE SIMPLE THINGS WELL

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Regulated by the Jersey Financial Services Commission for the purpose of conducting Trust Company Business